



Price Comparison and Value Proposition



HINUERA
NEW ERA - NATURAL STONE



To selected group of home builders

**Hinuera offers to supply
260x190x70mm blocks**

Value Proposition

1. Price \$78/m² retail – 10% discount to selected GHB
2. Product is pre-sealed at our factory (\$5/m²-10% discount to selected GHB)
3. 70mm thick block allows substitution with Brick as it sits on a standard footing
4. Blocks can be turned and used as cills
5. GHB determines quantity required HNS supplies from stock or within 2 weeks of order
6. Product supplied in both Ahi and Awa stone grades
7. Assistance with fixing contractors as required



Cladding Comparisons



Clay Bricks 230x76mm



Concrete Bricks 290x145mm



Concrete Bricks 390x190mm



Weatherboard Painted / Low End



Weatherboard Painted / Top End



Plaster Over Brick Painted



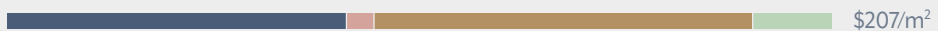
Ceder 25mm High End / Saining Regd



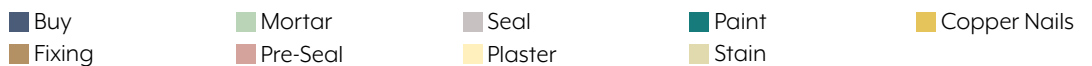
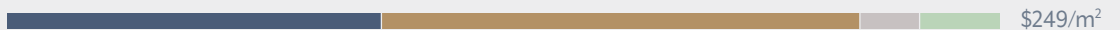
Hinuera Natural Stone 290x145x70mm



Hinuera Natural Stone 390x190x70mm



Hinuera Natural Stone 600x300x70mm



Clay Bricks 230x76mm <ul style="list-style-type: none"> Buy - \$60/m² Fixing - \$85/m² Mortar - \$20/m² <p style="text-align: right;">\$165/m²</p>	Concrete Bricks 290x145mm <ul style="list-style-type: none"> Buy - \$60/m² Fixing - \$85/m² Seal - \$15/m² Mortar - \$20/m² <p style="text-align: right;">\$175/m²</p>	Concrete Bricks 390x190mm <ul style="list-style-type: none"> Buy - \$80/m² Fixing - \$95/m² Seal - \$15/m² Mortar - \$20/m² <p style="text-align: right;">\$210/m²</p>	Weatherboard Painted / Low End <ul style="list-style-type: none"> Buy - \$60/m² Fixing - \$85/m² Seal - \$30/m² <p style="text-align: right;">\$175/m²</p>	Weatherboard Painted / Top End <ul style="list-style-type: none"> Buy - \$82/m² Fixing - \$117/m² Seal - \$30/m² <p style="text-align: right;">\$229/m²</p>
Plaster Over Brick Painted <ul style="list-style-type: none"> Buy - \$45/m² Fixing - \$85/m² Plaster - \$40/m² Paint - \$35/m² <p style="text-align: right;">\$205/m²</p>	Ceder 25mm High End / Saining Regd <ul style="list-style-type: none"> Buy - \$115/m² Fixing - \$60/m² Stain - \$35/m² Coper Nails - \$12.5/m² <p style="text-align: right;">\$222.5/m²</p>	Hinuera Natural Stone 290x145x70mm <ul style="list-style-type: none"> Buy - \$78/m² Pre-Seal - \$7/m² Fixing - \$90/m² Mortar - \$20/m² <p style="text-align: right;">\$195/m²</p>	Hinuera Natural Stone 390x190x70mm <ul style="list-style-type: none"> Buy - \$85/m² Pre-Seal - \$7/m² Fixing - \$95/m² Mortar - \$20/m² <p style="text-align: right;">\$207/m²</p>	Hinuera Natural Stone 600x300x70mm <ul style="list-style-type: none"> Buy - \$94/m² Fixing - \$120/m² Seal - \$15/m² Mortar - \$20/m² <p style="text-align: right;">\$249/m²</p>



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